



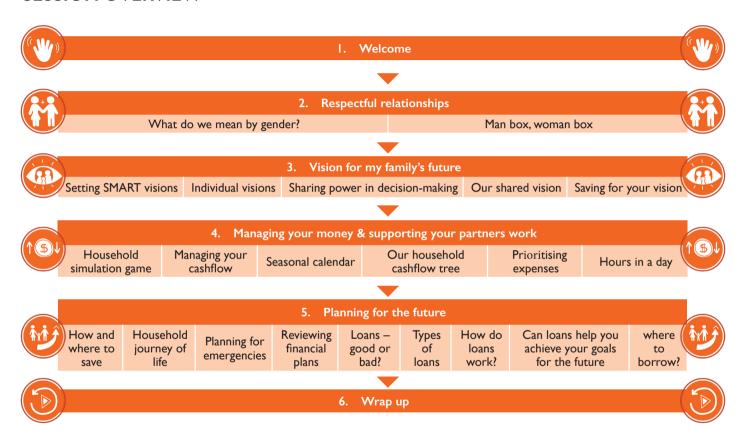


HIGH LEVEL OUTLINE

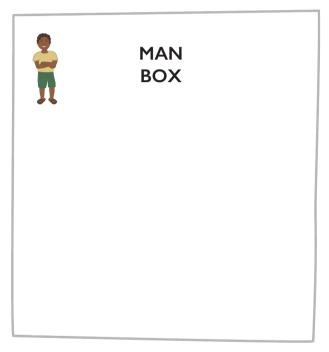


Module I

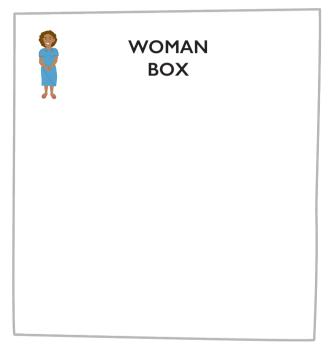
SESSION OVERVIEW



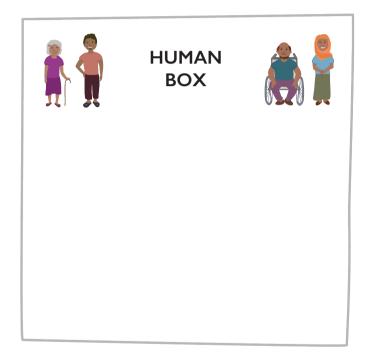
Man Box



Woman Box



Human Box



S.M.A.R.T



Specific: It has a defined monetary value.





Measurable: It has milestones in place to assess your progress towards achieving your goal.





Achievable: The actions to be taken will allow you to reach your goal. For example, you can break the goal into individual tasks or steps that are easier to complete.





Realistic: It can be achieved given your available resources, which include time, money, support from others, environmental factors, etc.

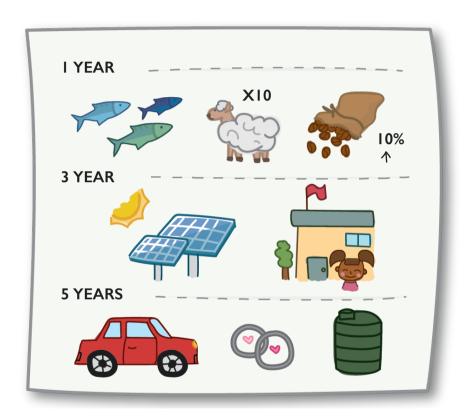




Time bound: It has a specific timeframe or deadline.



HOUSEHOLD VISION I

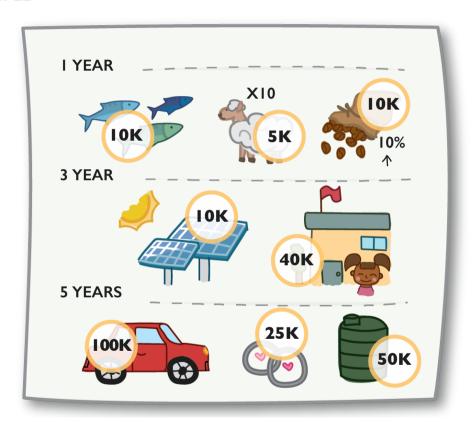


HOUSEHOLD VISION 2



HOUSEHOLD VISION

3 - SMART EXAMPLE



SAVINGS PLAN

GOAL:

What are you & your partner saving for?



COST:

How much does your goal cost? How does this compare with how much your household earns



TIME:

How long do you & your partner have to save towards the goal?



SAVINGS PLAN FORMULA



Monthly savings plan formula:
Amount to save ÷ Number
of months = Amount to save
each month

COUPLES SAVINGS PLAN ACTIVITY

GOAL	AMOUNT	MONEY DUE IN	SAVING PER MONTH
Fertiliser	24,000	6 months	24,000 ÷ 6 = 4,000 per month
Emergency fund	21,000	3 months	$21,000 \div 3$ = 7,000 per month
Buy 3 goats	Buy 3 goats 120,000		12,000 ÷ 12 = 10,000 per month
High school fees	High school fees 600,000		600,000 ÷ 60 = 10,000 per month
Total			31,000 per month

RULE I

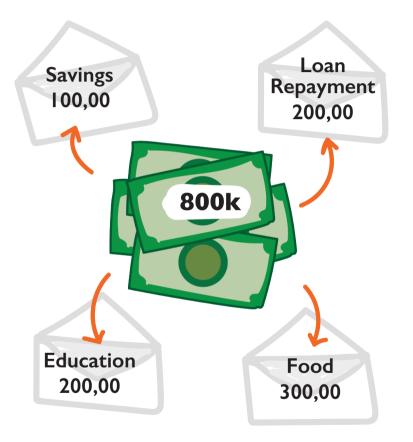


SAVING PLAN FOR FAMILY'S VISION

Family Name :

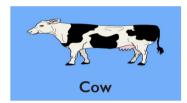
GOAL	AMOUNT	AMOUNT DUE IN	SAVINGS PER MONTH
TOTAL			

FINANCIAL MANAGEMENT



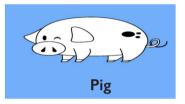
SIMULATION GAME

These are potential cards that can be used during the GIFT simulation game. Choose the cards that are suitable for the local context, ie those found in regular (daily/monthly/yearly) household income and expenses. Print the same number of cards as the number of pairs in the training.

























^{*}Alternative income : E.g Small kiosk, Daily worker,

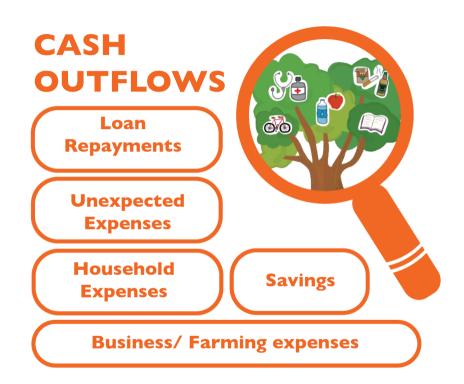
FINANCIAL TREE



FINANCIAL TREE - INFLOWS



FINANCIAL TREE - OUTFLOWS



RULE 2



RULE 2:

Spend less than you save.

RULE 3



RULE 3:

Managing money and team work!

NEEDS VS WANTS

NEED	WANT
Expenses that are absolutely	Expenses that are
If not met, it bring problems for the family	If not met, bring any problem for the family
Focus on rather than brand	Focus on

NEEDS VS WANTS



Rice



Water



Electricity



Cooking oil



Entertainment/alcohol



Sweets



Tithes/contribution to church/mosque



Cigarettes



School education costs

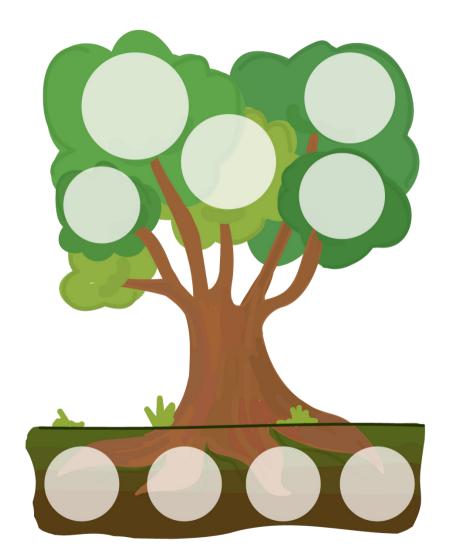
RULE 4



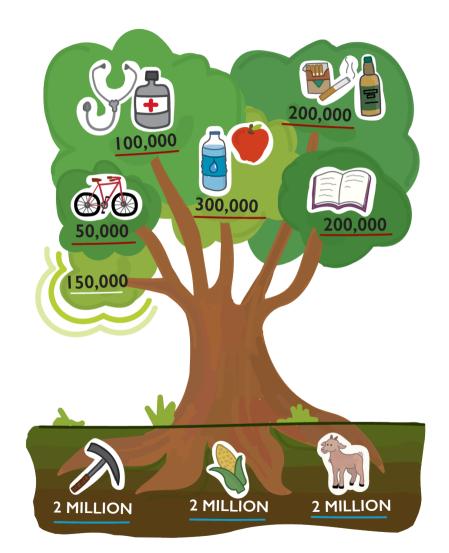
RULE 4:

Spend on things that matter to your whole family – women, men, girls & boys

BLANK TREE



TREE WITH EXPENSES



RULE 5



RULE 5:

Income - Saving = Consumption



Strategy I.

Reduce your household expenses, especially "Want" expenses

Strategy 2.

Increase your income from your existing business/agriculture





Strategy 3.

Increase your income through new alternative source of income

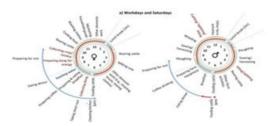
Strategy 4.

Getting Loan, BUT priority for productive loan



SEASON / MONTH	1	2	3	4	5	6	7	8	9	10	11	12
Rainy/dry season	خث	र्थं	र्भं	\(\displaysia\)	£03	£034	100 × 100 ×	£03	£033	£03	sin in	र्थं
Cultural/religious events							ð					
1.	4				D	9						1
2.					7	7	7	7	***	**		
3.												
FINANCIAL												
Income (+/++/++)					+++	++	+	+	+	+		
Business Expense (-/ /)	-				-	-						-
Household Expenses (-/ /)		-		-	-			-	-	-	-	
Food	-	-	-	-	-	-	-	-	-	-	-	-
Health	-											
Cigarettes/Alcohol	-						-					
Transport/petrol												
Bills/utilities												
Cultural/religious												
Education												
Clothes												
Tithes/ mosque												

SEASONAL CALENDAR		_		1	_		_		•	10		10
SEASON / MONTH	<u> </u>	2	3	4	5	6	7	8	9	10	11	12
Rainy/dry season												
Cultural/religious events												
1.												
2.												
3.												
FINANCIAL												
Income (+/++/+++)												
Business Expense (-/ /)												
Household Expenses (-/ /)												
Food												
Health												
Cigarettes/Alcohol												
Transport/petrol												
Bills/utilities												
Cultural/religious												
Education												
Clothes												
Tithes/ mosque												



Hour	Man	Woman
00:00		
01:00		
02:00		
03:00		
04:00		
05:00		
06:00		
07:00		
08:00		
09:00		
10:00		
11:00		
12:00		
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14:00		
15:00		
16:00		
17:00		
18:00		
19:00		
20:00		
21:00		
22:00		
23:00		
24:00		

TYPES OF LOANS

- MATCH UP

Type of loan	Definition
I. Productive loans	aare used for household expenses and do not generate income to repay the loan
2. Emergency loans	 bare used for income earning activities and do generate income to repay the loan
4	
3. Consumption loans	care for unexpected emergencies and do not generate income to repay the loan

RULE 7



RULE 7:

Borrow only what you and your partner can afford to repay.

RULE 8



RULE 8:

Always use loans for the intended purpose.

START STOP CONTINUE



Start: What will we start doing?



Stop: What will we stop (or reduce) doing?



Continue: What will we continue doing?

Saving mechanism		LIQUIDITY How easy is it to change into cash?	RISK How likely is it for saving to lose value?	COST What is the price for the service?	GROWING WEALTH How easy is it to increase your savings & how much do you earn?
Keeping cash in your home					
Saving in assets					
Saving in S4T group	200				
Saving in Village Bank					
Saving in bank or microfinance institution	ÎÏ				
Other (Identify)					

Loan Providers		Loan Size	Loan Type	Interest rate/cost	Lender requirements	Timing
Commercial Bank/ Microfinance institution						
Village Bank						
S4T/ Savings groups	200					
Input supplier /shop credit						
Family /Friends	000					
Moneylender	\$ 00					
Other						

